



Association
of Gas Producers
of Ukraine

UKRAINE 2019 LICENSING ROUNDS GETTING THE BALL ROLLING

7/1/19



WHAT DOES UKRAINE OFFER?

The 2019 licensing rounds offered 39 E&P blocks total covering nearly 16 000 sq. miles.

- ① **Concession licenses via online auction, cash bonus**
 - 1st round – 10 parcels, 1,120 sq. miles (Mar. 6, PAST)
 - 2nd round – 7 parcels, 621 sq. miles (May 2, PAST)
 - 3rd round – 9 parcels, 783 sq. miles (Jun. 18, PAST)
 - 4rd round – 3 parcels, 280 sq. miles (Sep. 16)
- ② **PSA via tenders, multicriteria bids**
 - PSA onshore round – 9 blocks, 7,200 sq. miles (May 28)
 - PSA offshore round – 1 block, 5,900 sq. miles (July, 12)
- ③ **Production enhancement contracts, national UGV tender**
 - 13 brownfields, 150 producing wells (Pre-qualification PAST)





TO WHOM WE ADDRESS?

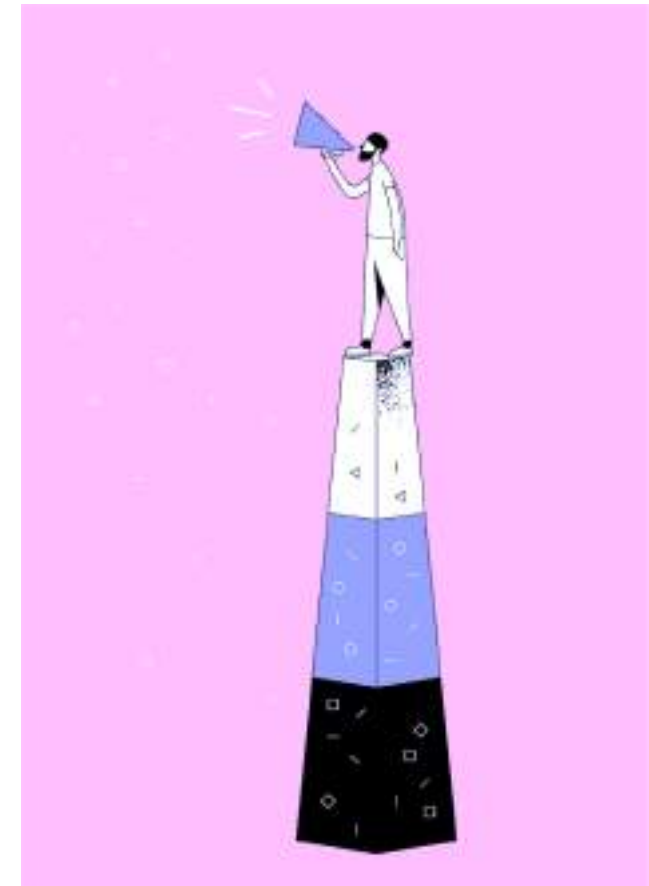
Foreign society

Foreign Embassies
International Media
Experts

Energy companies



Service companies



1H 2019	Even	Coordinator, description	Web link	
Davos January, 2		NIC, UkraineInvest 80+ participants	www.ukrainehousedavos.com	<input checked="" type="checkbox"/>
Oslo January, 28	Norwegian-Ukrainian Business Forum 2019	UkraineInvest 150+ participants	www.nucc.no/events/nubf2019/	<input checked="" type="checkbox"/>
London January, 29		AGPU 100+ participants	www.strategy-council.com/en/events/the-ukrainian-gas-ep-forum	<input checked="" type="checkbox"/>
Kyiv, February, 15	 ASSOCIATION OF INTERNATIONAL PETROLEUM NEGOTIATORS	AGPU, RedCliffe, EY 80+ participants	www.aipn.org/forms/meeting/Microsite/15Febbruary2019CISFSU?fbclid=IwAR0oTAfrUpDUTl8zdT3S7Rau-PEh7kHqCbIsc8Q2bbMig-Ghj4sYlfrsq4g	<input checked="" type="checkbox"/>
Kyiv February, 26-27		AGPU 300+ participants	www.ukrainianenergy.com/page/agenda	<input checked="" type="checkbox"/>
Houston (non confirmed)		Did not participate AGPU, US Commercial Dept		<input type="checkbox"/>
Calgary June, 11-13		UGV participated only Embassy of Ukraine to Canada	www.globalpetroleumshow.com	<input type="checkbox"/>

HOW WE PROMOTE ? FOREIGN MEDIA & EXPERTS

Media	News, Interviews, and Articles
Energy and Financial sources <ul style="list-style-type: none"> • Petroleum Economist • US Oil&Gas Journal • Bloomberg • Argus • Platts 	<ul style="list-style-type: none"> • yes (+ map) • yes • yes • yes • yes
New hubs <ul style="list-style-type: none"> • World Oil • ICIS • Emerging Europe • Energy Intelligence • Gas Strategies 	<ul style="list-style-type: none"> • yes • yes • yes • yes • yes
Sources with limited access <ul style="list-style-type: none"> • Drilling Info • IHS Markit • Wood Mackenzie • CEEC Scout Group • Lynx Information System 	<ul style="list-style-type: none"> • yes • yes • yes • yes • yes
Other media <ul style="list-style-type: none"> • Die Welt (Global FDI) • Rzeczpospolita • Kyiv Post • Atlantic Council • NewsBase 	<ul style="list-style-type: none"> • yes • yes • yes • yes • yes
Web sites and Social media <ul style="list-style-type: none"> • www.goukrainenow.com • LinkedIn (Opimakh) • Facebook (Opimakh, AGPU) 	<ul style="list-style-type: none"> • ~7000 visitors • ~60000 views





HOW WE PROMOTE ? PARTNERSHIP

Government &
Investment Agencies

Law firms
& Consultants

Foreign Embassies
& Commercial Chambers





www.goukrainenow.com



1st INTERNATIONAL OIL AND GAS LICENSING ROUND (PAST)

In the first round, announced December 6, 2018, offers 10 blocks in six regions, covering more than 1,810 sq. km. Bidders were to submit their applications within 90 days with the online auctions scheduled for March 6.

[English Release](#)

[Results](#)



2nd INTERNATIONAL OIL AND GAS LICENSING ROUND (PAST)

In the second round, announced on January 29, 2019, seven blocks were offered in five regions, covering over 1,000 sq. km. Bidders were to submit their applications within 90 days with the online auctions scheduled for May 2.

[English Release](#)

[Results](#)



3rd INTERNATIONAL OIL AND GAS LICENSING ROUND (PAST)

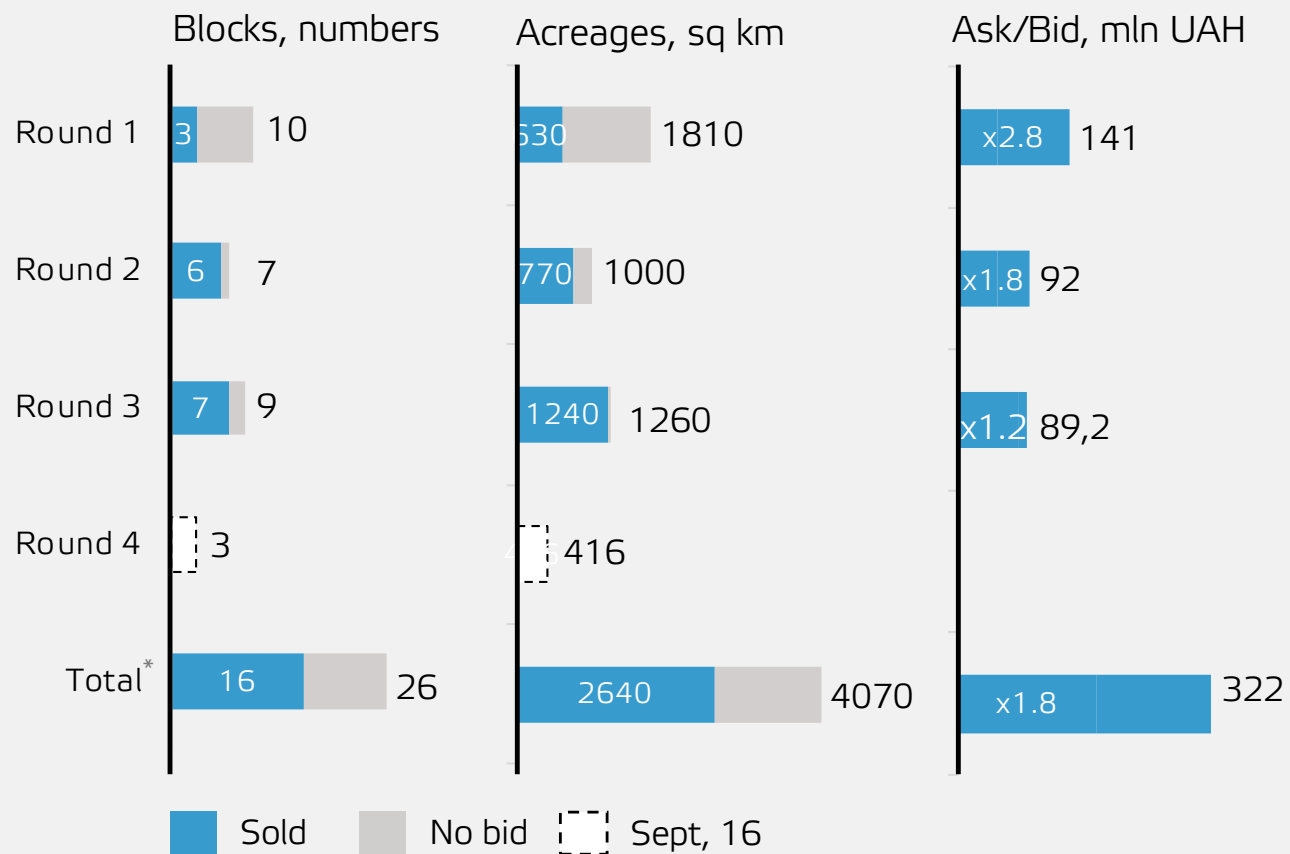
In the third round, announced on March, 18, 2019, nine blocks were offered in three regions, covering over 1,260 sq. km. Bidders were to submit their applications within 90 days with the online auctions scheduled for June 18.

[English Release](#)

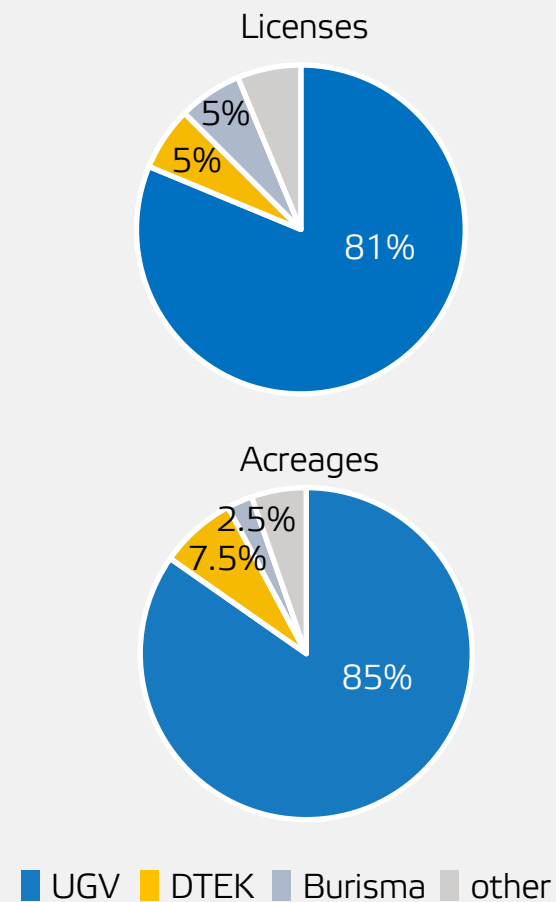
[Results](#)

SO FAR, ONLY UKRAINIAN PRODUCERS BIDDED ON THREE ONLINE CONCESSION AUCTIONS

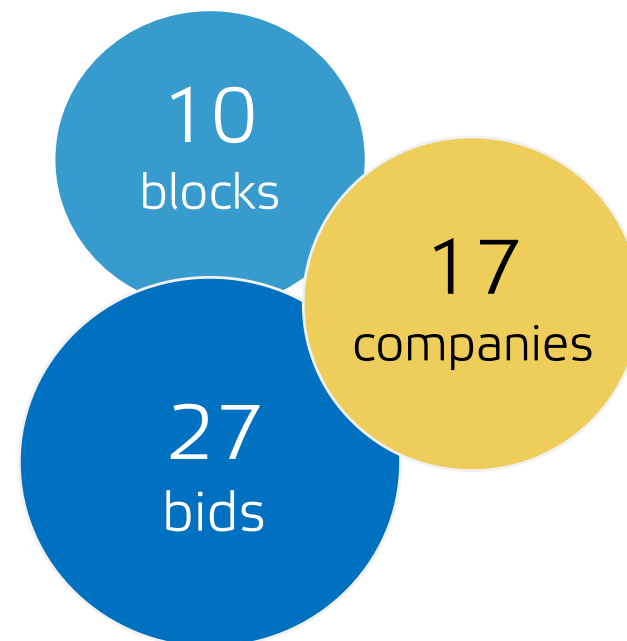
Results of concession auctions



Distribution by bidders



*rounds 1, 2, and 3



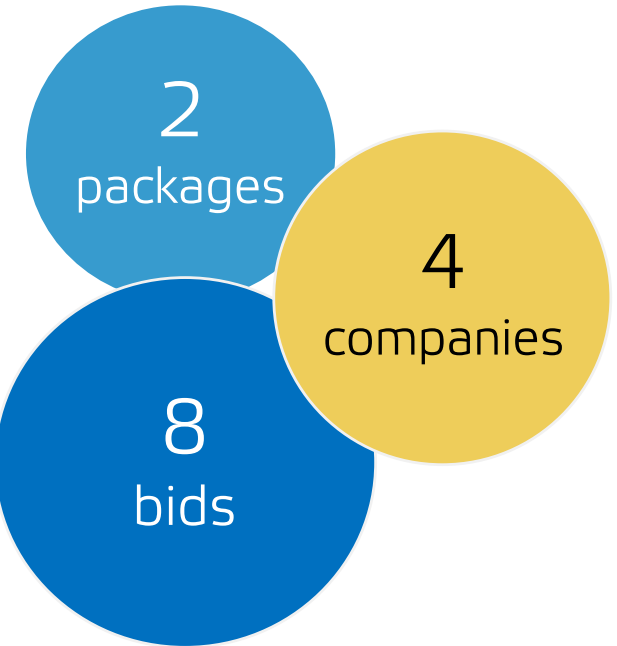
Among foreign offerors:





Association
of Gas Producers
of Ukraine

PEC PROJECTS ATTRACTED FOUR COMPANIES FROM THE US, ROMANIA, CHINA, AND UKRAINIAN



UGV pre-qualification was passed by:

**BAKER
HUGHES**
a GE company



Expert
Petroleum





Association
of Gas Producers
of Ukraine

BACK UP

PROMOTING WITH ONE VOICE ! (1/2)



Official launch of the online auction, KMU



Coordinating meeting of AGPU, NIC, InvestUkraine



Coordinating meeting, AGPU



Online Actions Workshop, AmCham in Ukraine



PEC Workshop, UGV



Ukrainian Gas E&P Forum in London

PROMOTING WITH ONE VOICE ! (2/2)



AIPN workshop, Hyatt Kyiv



10th Ukrainian Energy Forum, Intercontinental Kyiv

A promotional banner for the Ukraine 2019 Licensing Rounds. It features a large blue and yellow flame logo on the left. The text reads: "Ukraine 2019 Licensing Rounds A Big Attraction for Oil and Gas Investors". Below the main text, it lists co-hosts (AIPN and Association of Gas Producers of Ukraine) and sponsors (Redcliffe Partners and EY).

 A promotional banner for the Ukrainian Energy Forum 2019. It features a large black and blue flame logo on the left. The text reads: "UKRAINIAN ENERGY FORUM 2019". Below the main text, it lists the event as part of the 10th Anniversary Adam Smith Conferences, held from February 26-28 at the InterContinental hotel in Kyiv, Ukraine. It also lists sponsors: NAFTOGAZ, IIRLY, Association of Gas Producers of Ukraine, and IMPOWER.



Association
of Gas Producers
of Ukraine

LEADING FOREIGN MEDIA NOTED

Global FDI
REPORTS

SELECT CONTENT FOR PUBLICATION IN **DIE WELT**



UKRAINE AN FDI REPORT



MAY 4, 2018 | USD 15

OIL & GAS JOURNAL
International Petroleum World and Technology | www.ogj.com

PennWell

CAPITAL SPENDING UPDATE

US OLEFINS

UKRAINE OFFERS NEW PSAS
IEA UPDATES EOR PROJECTS, OUTPUT IMPROVING
NAPHTHA CRACKING
MARCELLUS-UTICA OPTIONS